

Table 1

Paper No:	Paper Name
Paper 1:	Financial Accounting
CO1:	• understand the theoretical framework of accounting and to prepare financial statements
CO2:	• explain and determine depreciation and value of inventory
CO3:	• learn accounting for hire purchase transactions, leases, branches and departments
CO4:	• understand the concepts of partnership firm and prepare accounts for dissolution of a partnership firm
CO5:	• develop the skill of preparation of trading and profit and loss account and balance sheet using computerized accounting.
Paper 2:	Business Laws
CO1:	• understand basic aspects of contracts for making the agreements, contracts and subsequently enter valid business propositions.
CO2:	• be able to recognize and differentiate the special contracts and identify their appropriate usage at varied business scenarios.
CO3:	• equip the students about the legitimate rights and obligations under The Sale of Goods Act
CO4:	• enable with skills to initiate entrepreneurial ventures as LLP
CO5:	• understand the fundamentals of Internet based activities under The Information and Technology Act.
Paper 3:	Corporate Accounting
CO1:	• develop an understanding of accounting for share capital and debentures
CO2:	• prepare financial statements of a company
CO3:	• develop an understanding of cash flow statements
CO4:	• understand the accounting for amalgamation and liquidation of companies
CO5:	• prepare consolidated balance sheet for Holding company
Paper 4:	Corporate Laws
CO1:	• understand the regulatory aspects and the broader procedural aspects involved in different types of companies covering the Companies Act 2013 and Rules there under.
CO2:	• follow the basic legal documents and their usage essential for operations and management of company.
CO3:	• enable the students to synthesis company processes, meetings and decisions.
CO4:	• equip the students with framework of dividend distribution and role of auditors in a company.
CO5:	• comprehend and evaluate working of depositories and their functions in stock markets.
Paper 5:	Human Resource Management
CO1:	• understand basic nature and importance of human resource management.
CO2:	• analyze the current theory and practice of recruitment and selection.
CO3:	• realize the importance of performance management system in enhancing employee performance.
CO4:	• recommend actions based on results of the compensation analysis and design compensation schemes that are cost effective, that increase productivity of the workforce, and comply with the legal framework.
CO5:	• understand role of modern HRM in meeting challenges of changing business environment.
Paper 6:	Income Tax Law & Practice
CO1:	• understand the basic concepts in the law of income tax and determine the residential status of different persons.
CO2:	• identify the five heads in which income is categorised and compute income under the heads 'Salaries' and 'Income from House Property'.
CO3:	• compute income under the head ' Profits and gains of business or profession', 'Capital gains' and 'Income from other sources'.
CO4:	• understand clubbing provisions, aggregate income after set-off and carry forward of losses, and deductions allowed under the Income Tax Act; and further to compute taxable income and tax liability of individuals and firms.
CO5:	• develop the ability to file online returns of income.

Paper No:	Paper Name
Paper 7:	Management: Principles and Applications
CO1:	<ul style="list-style-type: none"> understand the evolution of management and apprehend its effect on future managers.
CO2:	<ul style="list-style-type: none"> analyze how organisations adapt to an uncertain environment and decipher decision making techniques managers use to influence and control the internal environment.
CO3:	<ul style="list-style-type: none"> comprehend the changes happening in organisation structure over time.
CO4:	<ul style="list-style-type: none"> analyze the relationship amongst functions of management i.e. planning, organizing, directing and controlling.
CO5:	<ul style="list-style-type: none"> appreciate the changing dynamics of management practice.
Paper 8:	E-Commerce(SEC)
CO1:	<ul style="list-style-type: none"> understand the basics of E-commerce, current and emerging business models.
CO2:	<ul style="list-style-type: none"> familiarize with basic business operations such as sales, marketing, HR etc. on the web.
CO3:	<ul style="list-style-type: none"> enhance the students' skills for designing and developing website.
CO4:	<ul style="list-style-type: none"> identify the emerging modes of e-payment.
CO5:	<ul style="list-style-type: none"> understand the importance of security, privacy, ethical and legal issues of e-commerce.
Paper 9:	Training & Development
CO1:	<ul style="list-style-type: none"> learn the practical applications of training and development theories in recent times.
CO2:	<ul style="list-style-type: none"> learn to design training programmes for diverse workforce.
CO3:	<ul style="list-style-type: none"> understand the role of development officers.
CO4:	<ul style="list-style-type: none"> evaluate training and development programmes.
CO5:	<ul style="list-style-type: none"> recognize the mechanism of career development programmes.
Paper 10:	Digital Marketing
CO1:	<ul style="list-style-type: none"> identify and assess the impact of digital technology in transforming the business environment and also the customer journey.
CO2:	<ul style="list-style-type: none"> understand how marketers think, conceptualize, test continuously to optimise their product search on digital platforms.
CO3:	<ul style="list-style-type: none"> illustrate how the effectiveness of a digital marketing campaign can be measured
CO4:	<ul style="list-style-type: none"> demonstrate their skills in digital marketing tools such as SEO, Social media, and Blogging for engaging the digital generation.
CO5:	<ul style="list-style-type: none"> appreciate the need for regulatory framework for digital marketing in India.
Paper 11:	Personal Tax Planning
CO1:	<ul style="list-style-type: none"> understand the concept of tax planning, use the residential status to plan the scope of income and devise tax planning strategy in relation to agricultural income.
CO2:	<ul style="list-style-type: none"> apply critical thinking and problem solving skills related to minimization of tax liability of individuals with respect to salary income and understand how to develop efficient pay packages
CO3:	<ul style="list-style-type: none"> devise tax planning strategies in relation to house property and understand the presumptive scheme of taxation of computing business income.
CO4:	<ul style="list-style-type: none"> use Indexation technique to reduce capital gains tax and learn about specific exemptions available from capital gains.
CO5:	<ul style="list-style-type: none"> use deductions to reduce taxable income and use rebates to reduce tax liability.
Paper 12:	Personal Financial Planning
CO1:	<ul style="list-style-type: none"> understand the meaning and relevance of Financial Planning.
CO2:	<ul style="list-style-type: none"> familiarize with regard to the concept of Investment Planning and its methods.
CO3:	<ul style="list-style-type: none"> examine concept of Personal Tax Planning.
CO4:	<ul style="list-style-type: none"> analyze Insurance Planning and its relevance
CO5:	<ul style="list-style-type: none"> develop insights in to Retirement planning and its relevance
Paper 13:	Cost Accounting

Paper No:	Paper Name
CO1:	<ul style="list-style-type: none"> understand thoroughly the conceptual framework of Cost Accounting; identification of differences between different financial and cost accounting; cost concepts and elements of cost; preparation of cost sheet.
CO2:	<ul style="list-style-type: none"> understand the accounting and control of material and labour cost.
CO3:	<ul style="list-style-type: none"> develop ability to understand classification, allocation, apportionment and absorption of overheads in cost determination; under and over absorption of overheads; treatment of various item of overheads
CO4:	<ul style="list-style-type: none"> develop ability to calculate the cost of products, jobs, contracts, processes and services after understanding the basic concepts and processes involved in them.
CO5:	<ul style="list-style-type: none"> understand cost accounting book keeping systems and reconciliation of cost and financial account profits
Paper 14:	Business Mathematics
CO1:	<ul style="list-style-type: none"> comprehend the concept of systematic processing and interpreting the information in quantitative terms to arrive at an optimum solution to business problems.
CO2:	<ul style="list-style-type: none"> develop proficiency in using different mathematical tools (matrices, calculus, linear programming, and mathematics of finance) in solving daily life problems.
CO3:	<ul style="list-style-type: none"> acquire competence to use computer for mathematical computations, especially with Big data.
CO4:	<ul style="list-style-type: none"> obtain critical thinking and problem-solving aptitude.
CO5:	<ul style="list-style-type: none"> evaluate the role played by mathematics in the world of business and economy.
Paper 15:	Computer Applications in Business
CO1:	<ul style="list-style-type: none"> understand the various concepts and terminologies used in computer networks and internet and be aware of the recent developments in the fast changing digital business world.
CO2:	<ul style="list-style-type: none"> handle document creation for communication.
CO3:	<ul style="list-style-type: none"> acquire skills to create and make good presentations
CO4:	<ul style="list-style-type: none"> make various computations in the area of accounting and finance and represent the business data using suitable charts. S/He should be able to manipulate and analyze the business data for better understanding of the business environment and decision making
CO5:	<ul style="list-style-type: none"> understand and apply the various database concepts and tools in the related business areas with the help of suggested popular software.
Paper 16:	Computerized Accounting System
CO1:	<ul style="list-style-type: none"> understand Computerized Accounting System environment
CO2:	<ul style="list-style-type: none"> create structure of Computerized Accounting System for a business firm
CO3:	<ul style="list-style-type: none"> record day to day business transactions in Computerized Accounting System
CO4:	<ul style="list-style-type: none"> make necessary tax adjustments while recording business transactions and to generate various Accounting Reports for analysis and decision making
CO5:	<ul style="list-style-type: none"> perform verification and audit activities for the voucher entries passed in computerized accounting environment.
Paper 17:	Business Research Methods & Analytics
CO1:	<ul style="list-style-type: none"> understand meaning and scope of business research.
CO2:	<ul style="list-style-type: none"> familiarize with research terminologies and various types of research design.
CO3:	<ul style="list-style-type: none"> get an insight into various scaling techniques and sources of data collection.
CO4:	<ul style="list-style-type: none"> get acquainted with various techniques of data analysis and its implications.
CO5:	<ul style="list-style-type: none"> have basic learning of analytics in business.
Paper 18:	Leadership & Team Development
CO1:	<ul style="list-style-type: none"> gain theoretical and practical knowledge to evaluate leadership skills, styles and strategies in contemporary world so as to become a successful leader and effective employee in organisation.
CO2:	<ul style="list-style-type: none"> understand the group dynamics and group decision making so as to develop acumen to utilize the leadership and team building concepts, tools and techniques to handle the complex organisational problems at different levels.
CO3:	<ul style="list-style-type: none"> recognize the dynamics of group decision making.
CO4:	<ul style="list-style-type: none"> understand the working of various teams in organisations.

Paper No:	Paper Name
CO5:	<ul style="list-style-type: none"> • evaluate the role of women as leader and using various social media platforms as effective means of communication in contemporary world as a leader.
Paper 19:	Collective Bargaining & Negotiation Skills
CO1:	<ul style="list-style-type: none"> • identify issues in collective bargaining, its significance.
CO2:	<ul style="list-style-type: none"> • understand the levels, coverage and agreements of collective bargaining.
CO3:	<ul style="list-style-type: none"> • work on liaison in negotiations
CO4:	<ul style="list-style-type: none"> • differentiate between negotiations, collective bargaining and use of its approaches.
CO5:	<ul style="list-style-type: none"> • administer the negotiation agreement and handle grievance management
Paper 20:	E-Filing of Returns
CO1:	<ul style="list-style-type: none"> • know the difference between e-filing and regular filing of Income tax returns and understand the circumstances when e-filing is mandatory.
CO2:	<ul style="list-style-type: none"> • understand the basic process of computing taxable income and tax liability, and know about various types of income tax return forms.
CO3:	<ul style="list-style-type: none"> • understand the concept of advance payment of tax and tax deduction at source and develop the ability of e-filing of TDS returns.
CO4:	<ul style="list-style-type: none"> • become aware of the basic framework and structure of GST, including the meaning of input tax credit and the process of its utilization.
CO5:	<ul style="list-style-type: none"> • know about various types of GST returns and their filing.
Paper 21:	Cyber Crime & Laws
CO1:	<ul style="list-style-type: none"> • identify cyber risk associated with online activities
CO2:	<ul style="list-style-type: none"> • prepare them for safe working in the vertical having varied access points, data sources, network and system related issues especially in online transactions.
CO3:	<ul style="list-style-type: none"> • generate and preserve electronic evidences for personal and professional use.
CO4:	<ul style="list-style-type: none"> • work in virtual space safely and with business process or products confirming to the regulatory framework and not falling under the ambit of cyber crimes
CO5:	<ul style="list-style-type: none"> • analyse the cases and find pertinent facts for resolutions.
Paper 22:	Principles of Marketing
CO1:	<ul style="list-style-type: none"> • develop understanding of basic concepts of marketing, marketing philosophies and environmental conditions effecting marketing decisions of a firm.
CO2:	<ul style="list-style-type: none"> • understand the dynamics of consumer behaviour and process of market selection through STP stages.
CO3:	<ul style="list-style-type: none"> • understand and analyze the process of value creation through marketing decisions involving product development.
CO4:	<ul style="list-style-type: none"> • understand and analyze the process of value creation through marketing decisions involving product pricing and its distribution.
CO5:	<ul style="list-style-type: none"> • understand and analyze the process of value creation through marketing decisions involving product promotion and also to equip them with the knowledge of various developments in marketing area that may govern marketing decisions of a firm.
Paper 23:	Financial Management
CO1:	<ul style="list-style-type: none"> • explain the nature and scope of financial management as well as time value of money and risk return trade off
CO2:	<ul style="list-style-type: none"> • analyze capital budgeting process and capital budgeting techniques
CO3:	<ul style="list-style-type: none"> • estimate various capital structure theories and factors affecting capital structure decisions in a firm
CO4:	<ul style="list-style-type: none"> • critically examine various theories of dividend and factors affecting dividend policy
CO5:	<ul style="list-style-type: none"> • evaluate working capital requirement
Paper 24:	Management Accounting
CO1:	<ul style="list-style-type: none"> • understand thoroughly the conceptual framework of Management Accounting; identification of differences between different forms of accounting—Financial, Cost and Managerial; distinction between cost control and cost reduction.

Paper No:	Paper Name
CO2:	<ul style="list-style-type: none"> understand the concept of marginal cost and marginal costing; preparation of income statements using absorption and variable costing; learning of cost-volume-profit analysis and break-even analysis using mathematical and graphical approaches; and the application in businesses.
CO3:	<ul style="list-style-type: none"> understand the concept of relevant and irrelevant costs and make decisions related to different business situations using marginal costing and differential costing techniques.
CO4:	<ul style="list-style-type: none"> understand budgetary control system as a tool of managerial planning and control; ability to prepare various types of budget. Ability to understand standard costing system as a tool of managerial control; calculation of variances in respect of each element of cost and sales; control ratios.
CO5:	<ul style="list-style-type: none"> understand management accounting issues of Responsibility accounting, Divisional performance measurement and Transfer pricing.
Paper 25:	Organisation Behaviour
CO1:	<ul style="list-style-type: none"> understand the development of organisational behavior and its importance in managing people at the workplace.
CO2:	<ul style="list-style-type: none"> understand how individuals behave under different conditions and why individuals behave as they do.
CO3:	<ul style="list-style-type: none"> appreciate different theories of motivation.
CO4:	<ul style="list-style-type: none"> critically evaluate leadership styles and strategies.
CO5:	<ul style="list-style-type: none"> critically evaluate the potential effects of organisation culture and stress on behaviour in organisation so as to direct the same towards predetermined goals.
Paper 26:	Corporate Tax Planning
CO1:	<ul style="list-style-type: none"> differentiate between various tax planning concepts and understand the procedure of assessment of corporate assesses.
CO2:	<ul style="list-style-type: none"> devise strategies for tax planning in respect of a new business, understand the specific tax issues for start-ups, and comprehend the Income Tax provisions relevant for financial management decisions.
CO3:	<ul style="list-style-type: none"> decipher the tax factors relevant for managerial decisions and to understand how to develop pay packages for employees.
CO4:	<ul style="list-style-type: none"> recognize the relevant Tax provisions for Non-resident Indians and to understand how to claim relief in case of double taxation of income.
CO5:	<ul style="list-style-type: none"> understand tax planning with reference to business restructuring.
Paper 27:	Business Statistics
CO1:	<ul style="list-style-type: none"> acquire a fair degree of proficiency in comprehending statistical data, processing and analysing it using descriptive statistical tools.
CO2:	<ul style="list-style-type: none"> gather knowledge about various probability concepts and distributions and their business applications.
CO3:	<ul style="list-style-type: none"> understand the relationship between two variables using concepts of correlation and regression and its use in identifying and predicting the variables.
CO4:	<ul style="list-style-type: none"> develop an understanding of the index numbers and their utility in daily life and stock market.
CO5:	<ul style="list-style-type: none"> become aware of the patterns revealed by the time series data and to use it to make predictions for the future.
Paper 28:	AUDITING AND CORPORATE GOVERNANCE
CO1:	<ul style="list-style-type: none"> differentiate between different aspects of auditing especially for internal check, internal control and for overall corporate governance.
CO2:	<ul style="list-style-type: none"> understand the concept of corporate governance in organisations and its essence for management.
CO3:	<ul style="list-style-type: none"> provide and assimilate information leading to failure of organisation and corporate scams.
CO4:	<ul style="list-style-type: none"> comprehend the governance framework for an organisation provided by different regulatory bodies in India and Abroad.
CO5:	<ul style="list-style-type: none"> recognise the essence of ethics in business.
Paper 29:	GOODS & SERVICES TAX (GST) AND CUSTOMS LAW
CO1:	<ul style="list-style-type: none"> connect with the genesis of goods and services tax (GST), decipher the constitutional amendment carried out to install GST in India and comprehend the composition and working of GST council.
CO2:	<ul style="list-style-type: none"> understand the meaning of supply under GST law, differentiate between intra-state and inter-state supply, comprehend rules related to the place of supply and compute the value of supply.

Paper No:	Paper Name
CO3:	<ul style="list-style-type: none"> comprehend the utilization of input tax credit, and the reverse charge mechanism of paying GST and to know the procedure for claiming refund under GST law.
CO4:	<ul style="list-style-type: none"> understand the provisions for registration under GST along with special provisions such as those related to anti-profiteering; avoidance of dual control; e-way bills and penalties.
CO5:	<ul style="list-style-type: none"> know the basic concepts of Customs Act and to compute the assessable value for charging customs duty.
Paper 30:	FUNDAMENTALS OF INVESTMENT
CO1:	<ul style="list-style-type: none"> explain investment environment and concept of return & risk.
CO2:	<ul style="list-style-type: none"> understand bond valuation & role of credit rating agencies.
CO3:	<ul style="list-style-type: none"> examine equity approaches.
CO4:	<ul style="list-style-type: none"> analyze two securities portfolio using Harry Markowitz model, Calculating portfolio risk and return, explaining CAPM and evaluating Mutual Funds and Financial derivatives.
CO5:	<ul style="list-style-type: none"> evaluate investors protection framework
Paper 31:	BUSINESS TAX PROCEDURE AND MANAGEMENT
CO1:	<ul style="list-style-type: none"> know the schedule for the payment of tax in advance, understand the provisions for deduction of tax at source and compute the tax interest and fee payable to / by government.
CO2:	<ul style="list-style-type: none"> understand the procedure of assessment and filing of appeals.
CO3:	<ul style="list-style-type: none"> know penalties for offences related to income tax, provisions relating to undisclosed income, and provisions of search and seizure.
CO4:	<ul style="list-style-type: none"> understand the concept of GAAR and conditions for levy of Securities Transaction Tax.
CO5:	<ul style="list-style-type: none"> know Information Technology network of Income Tax Department and learn about various Income Tax authorities and their powers.
Paper 32:	BCH 1.4(a): BASICS OF ACCOUNTING
CO1:	<ul style="list-style-type: none"> gain an understanding of theoretical framework of accounting
CO2:	<ul style="list-style-type: none"> explain the concept of accounting equation and accounting process
CO3:	<ul style="list-style-type: none"> develop understanding of depreciation and inventory
CO4:	<ul style="list-style-type: none"> understand financial statements of a company
CO5:	<ul style="list-style-type: none"> state the meaning, objectives and significance of different types of ratios.
Paper 33:	BCH 1.4(b): BUSINESS ORGANISATION AND MANAGEMENT
CO1:	<ul style="list-style-type: none"> learn business activities to compete in competitive world.
CO2:	<ul style="list-style-type: none"> understand entrepreneurship from local to international perspective.
CO3:	<ul style="list-style-type: none"> evaluate the application of functional areas of business activity.
CO4:	<ul style="list-style-type: none"> analyze decision making and communication.
CO5:	<ul style="list-style-type: none"> evaluate the impact of legal, social, and economic environment on business.
Paper 34:	BCH 2.4(a): ENTREPRENEURSHIP
CO1:	<ul style="list-style-type: none"> understand entrepreneurship as volition in context of India.
CO2:	<ul style="list-style-type: none"> gather knowledge and ideas on the existing support system for entrepreneurial orientation.
CO3:	<ul style="list-style-type: none"> understand enterprise formation process for gaining ideas as to creation of an enterprise for pursuing a career.
CO4:	<ul style="list-style-type: none"> understand requirements of post-enterprise creation for effective operation of the business.
CO5:	<ul style="list-style-type: none"> gain knowledge on available growth strategies for implementing effective suitable strategy for expansion and growth.
Paper 35:	BCH 2.4(b): FINANCE FOR NON-FINANCE EXECUTIVES
CO1:	<ul style="list-style-type: none"> understand the overview of finance, concept of time value of money as well as concept of risk & return
CO2:	<ul style="list-style-type: none"> learn financial analysis with the aid of various financial statements & analyze capital budgeting process and techniques.
CO3:	<ul style="list-style-type: none"> analyze cost of capital, capital structure and leverage
CO4:	<ul style="list-style-type: none"> examine dividend & working capital dividend decisions

Paper No:	Paper Name
CO5:	<ul style="list-style-type: none"> perform valuation of securities
Paper 36:	BCH 3.4(a): INVESTING IN STOCK MARKETS
CO1:	<ul style="list-style-type: none"> learn the basics of investing in stock market, the investment environment as well as risk & return
CO2:	<ul style="list-style-type: none"> analyze indian securities market including the derivatives market
CO3:	<ul style="list-style-type: none"> examine EIC framework and conduct fundamental analysis
CO4:	<ul style="list-style-type: none"> perform technical analysis
CO5:	<ul style="list-style-type: none"> invest in mutual funds market
Paper 37:	BCH 3.4(b): HUMAN RESOURCE MANAGEMENT
CO1:	<ul style="list-style-type: none"> understand different tools used in forecasting and planning human resource needs.
CO2:	<ul style="list-style-type: none"> demonstrate the ability to prepare a selection strategy for a specific job.
CO3:	<ul style="list-style-type: none"> understand the significance of different methods of performance appraisal.
CO4:	<ul style="list-style-type: none"> recommend actions based on results of the compensation analysis and design compensation schemes that are cost effective, that increase productivity of the work force, and comply with the legal framework.
CO5:	<ul style="list-style-type: none"> understand modern HRM to meet the challenges of changing business environment.
Paper 38:	BCH 3.4(c): FUNDAMENTALS OF MARKETING
CO1:	<ul style="list-style-type: none"> learn the basic concepts and principles of marketing and to develop their conceptual skill to be able to manage marketing operations of a business firm.
CO2:	<ul style="list-style-type: none"> understand the complexities involved in various targeting and positioning decisions.
CO3:	<ul style="list-style-type: none"> take effective decisions for launching new products and to understand the implications of different pricing strategies.
CO4:	<ul style="list-style-type: none"> develop the skills to design the promotion-mix strategies
CO5:	<ul style="list-style-type: none"> familiarize about the current trends in marketing to take proactive measures while taking marketing decisions
Paper 39:	4.4(a): INSURANCE & RISK MANAGEMENT
CO1:	<ul style="list-style-type: none"> understand the Concept of Risk, it's types, sources and measurements.
CO2:	<ul style="list-style-type: none"> Learn the Concepts and Principles of Insurance and its operations.
CO3:	<ul style="list-style-type: none"> Develop insights into various types of Insurance
CO4:	<ul style="list-style-type: none"> examine the Legal aspects of Insurance contract and Actuaries
CO5:	<ul style="list-style-type: none"> familiarize with the Regulatory Framework of Insurance
Paper 40:	BCH 4.4(b): PROJECT MANAGEMENT & TECHNIQUES
CO1:	<ul style="list-style-type: none"> familiarize with the concept of project management and its attributes
CO2:	<ul style="list-style-type: none"> understand project planning and project analysis
CO3:	<ul style="list-style-type: none"> perform project appraisal.
CO4:	<ul style="list-style-type: none"> examine project risk and conduct performance assessment and quality management of the project
CO5:	<ul style="list-style-type: none"> learn cases in project management.

Table 1

Paper No:	Paper Name
Paper 1:	MCCC101: BUSINESS STATISTICS
CO1:	To develop an understanding of the theory of probability, rules of probability and probability distributions.
CO2:	To comprehend the decision making process under uncertainty using statistical tools.
CO3:	To become aware of the concepts in sampling, sampling distributions and estimation.
CO4:	To understand the meaning and process of hypothesis testing including one-sample and two-sample tests.
CO5:	To appreciate the importance and application of non-parametric tests in hypothesis testing.
CO6:	To apply correlation and regression analysis including both simple and multiple correlation and regression in the real life case situations using available software packages.
Paper 2:	MCCC102: ADVANCED MANAGEMENT ACCOUNTING
CO1:	Identify differences between various forms of accounting—Financial, Managerial and Cost and the role of a Management Accountant
CO2:	Identify cost according to their associated activities and apply costing techniques for computing cost of products or services
CO3:	Prepare income statements using variable costing and absorption costing
CO4:	Make various managerial decisions on the basis of learning about concepts and issues involved therein.
CO5:	Prepare different forms of budgetary statements, identify and control cost at a responsibility center assigned to a manager, analyze and report performance of the assigned responsibility center.
Paper 3:	MCCC103: MANAGERIAL ECONOMICS
CO1:	Describe the nature and scope of managerial economics, demand analysis and growth model of the firm.
CO2:	Learn the techniques of production function and cost analysis.
CO3:	Comprehend the market forms and apply the pricing techniques to determine the price of factors of production.
CO4:	Apply the knowledge of national income accounting and cost of living measurement in real world situations.
CO5:	Assimilate the product and financial market equilibrium and decipher monetary and fiscal policies.
CO6:	Describe the trade cycles in the open economy and exchange rate determination
Paper 4:	MCCC104: FINANCIAL PLANNING
CO1:	Understand the premise of financial planning and identify the financial goals.
CO2:	Critically evaluate the investment instruments suitable for different financial goals in different time span.
CO3:	Apply appropriate financial instruments to manage individuals' finances.
CO4:	Analyse investment in primary market.
CO5:	Understand credit planning, retirement planning as well as estate planning.
Paper 5:	MCCC105: ORGANIZATIONAL BEHAVIOR
CO1:	Understand the theoretical development of organizational behavior and its importance in managing people at the work place.
CO2:	Understand the behaviour of the people as individual and members of the group.
CO3:	Understand the foundation of group dynamics and the nature of conflict and its management.
CO4:	Distinguish between manager, boss and a leader and learn the theories of leadership.

Paper No:	Paper Name
CO5:	Understand different types of organizational structures, organizational climate and to know the importance of organizational culture apart from learning how to deal with change and stress.
Paper 6:	MCCC201: OPERATIONS RESEARCH
CO1:	Understand different decision-making situations in business and the role of different quantitative approaches in solving them.
CO2:	Learn the quantitative approaches to problem solving in business situations constrained by availability of resources or alternatives.
CO3:	Ensure prudent and cost-effective decision making in Transportation, Assignment and Trans-shipment problems.
CO4:	Learn various models of EOQ and using simulated situations to solve the problems related to inventory and queuing management.
CO5:	Work on project scheduling and controlling problems using PERT & CPM techniques.
CO6:	Use Markov Chains decision process and Theory of Games to the decision situations requiring prediction about outcomes.
Paper 7:	MCCC202: INTERNATIONAL BUSINESS
CO1:	Understand the importance and scope of international business and identify the main drivers of globalization that have led to the expansion of international business. Identify the basic decisions regarding entry of a firm into international business and evaluate the different modes of entry into international business.
CO2:	Analyse the changing dimensions of international trade and appreciate the role of trade theories in explaining trade patterns in different industries.
CO3:	Assess the political realities of world trade and measures taken by governments to intervene in international trade.
CO4:	Critically examine theories of international investment and bring out their relevance in global investment scenario.
CO5:	Appreciate the role international organisations like WTO in regulating global trade and investment.
CO6:	Examine the differences in the political, legal, economic and cultural environment of various countries and their implications for international business decisions.
CO7:	Understand the evolution and working of the International Monetary System and the role of international economic institutions such as IMF and World Bank in regulating international economic environment.
CO8:	Appreciate the rationale and implications of regional economic integration and understand the levels of economic integration.
Paper 8:	MCCC203: MARKETING MANAGEMENT
CO1:	To familiarize the students with the fundamentals of marketing to enable them to take better marketing decisions.
CO2:	To discuss and make the students understand the nuances and complexities involved in various product and pricing decisions.
CO3:	To equip the students to take effective distribution decisions for products and services
CO4:	To develop the skills among students to enable them to design the Promotion-Mix strategies advertising campaigns.
CO5:	To make the students aware about the current trends in marketing to enable them to take proactive measures while taking marketing decisions.
Paper 9:	MCCC204: ADVANCED FINANCIAL MANAGEMENT AND POLICY
CO1:	Understand the foundations of financial management
CO2:	Analyze and evaluate capital projects under different situations using appropriate capital budgeting techniques.

Paper No:	Paper Name
CO3:	Critically examine various theories and determinants of capital structure
CO4:	Critically examine various theories and policies of dividend and determine optimal payout policy.
CO5:	Understand the intricacies of working capital management and effectively manage cash
CO6:	Understand various forms of corporate restructuring and analyze various types of mergers and acquisitions.
Paper 10:	MCCC205: ETHICS, CORPORATE GOVERNANCE AND SUSTAINABILITY
CO1:	To create a framework for effective corporate governance by understanding the role and responsibility of different stakeholders in large corporates and how their interplay results in alternate governance structures in different countries.
CO2:	To appreciate the accountability of corporations towards its stakeholders and society and to create an integrated value framework for sustainability.
CO3:	To serve as an effective board member, build professional boards and as senior managers contribute to strengthening board performance.
CO4:	To know about rights and responsibilities of shareholders.
CO5:	To build and monitor systems that has strong internal control to prevent corporate frauds.
CO6:	To appropriately address ethical issues such as conflicts of interest and insider trading.
CO7:	To conduct board and company meetings and prepare corporate reports.
Paper 11:	MCCC301: BUSINESS RESEARCH
CO1:	To describe the meaning and role of Business Research.
CO2:	To formulate the research problem and understanding the major research designs.
CO3:	To determine data sources and learn the art of designing a questionnaire.
CO4:	To understand various sampling techniques and develop understanding of data collection and fieldwork.
CO5:	To enable students to analyse data using various techniques and to learn how to communicate the results and follow up.
Paper 12:	MCCC401: STRATEGIC MANAGEMENT
CO1:	To describe the role of Strategic Management
CO2:	To understand various levels at which Strategy exist namely Corporate, Business and Functional level
CO3:	To help students learn strategic management models
CO4:	To analyze how organizations make decisions in response to rapid changes that occur due to environmental changes.
CO5:	To analyze how firms make entry into global markets and implement and evaluate strategy at an International level.
Paper 13:	MCEC01: ACCOUNTING INFORMATION SYSTEM
CO1:	Explain basic concepts of Accounting Information Systems, business processes and understand the role of Accounting Information Systems in businesses and organizations.
CO2:	Prepare and use information systems documentation techniques to understand and document information system.
CO3:	To know importance of control mechanisms related to AIS.
CO4:	Pass on skills of advance technologies in Accounting Information System.
CO5:	Be up-to-date on contemporary issues in Accounting Information System.
Paper 14:	MCEC02: STRATEGIC COST ANALYSIS AND PERFORMANCE EVALUATION
CO1:	Describe strategic cost analysis techniques and apply these techniques for performance evaluation and managing a profitable and competitive enterprise.

Paper No:	Paper Name
CO2:	Explain the concept of target costing, life costing techniques, and Kaizen costing.
CO3:	Comprehend strategic decision using techniques in various spheres of organizational operations.
CO4:	Know the price setting strategies and their implementation in terms of preparing of activity based budgets in comparison traditional budgets.
CO5:	Understand the management of JIT system and decision making under constraints.
Paper 15:	MCEC03: FORENSIC ACCOUNTING AND FRAUD EXAMINATION
CO1:	Understand forensic accounting.
CO2:	Describe various kinds of corporate frauds.
CO3:	Develop the strategies to prevent corporate fraud, use fraud investigation techniques, Inquiry methods generate Fraud reports and discuss Policy implications at top management level
CO4:	Discuss about Banking, Insurance and Capital Market Frauds.
CO5:	Do Legal follow-up, including evidence gathering.
Paper 16:	MCEC04: GLOBAL FINANCIAL REPORTING AND DISCLOSURE
CO1:	Know the developments in accounting theory, financial reporting and disclosure practices at the national and international level.
CO2:	Explain terms such as incomes, revenues, expense, losses, and gains.
CO3:	Understand valuation of assets and liabilities and depreciation accounting according to different methods.
CO4:	Understand valuation of intangible assets
CO5:	Learn accounting standards and their construction, the state of the art developments in accounting standards worldwide and in India.
Paper 17:	MCEC05: HUMAN RESOURCE DEVELOPMENT
CO1:	Build an understanding, perspective and appreciation for HRD as discipline, process and activity.
CO2:	Critically evaluate the exiting theoretical edifice of HRD in order to draw a sketch of HRD relevant in present times.
CO3:	Develop skills to assess need for HRD intervention, design learning and development programs and evaluation of HRD programs.
CO4:	Develop a perspective to understand organizational dynamics and learning challenges possessed by organizational and social complexities.
CO5:	Integrate human with technology and other emerging realities in order to understand how theory unfolds itself in present world of practice.
Paper 18:	MCEC06: STRATEGIC HUMAN RESOURCE MANAGEMENT
CO1:	To develop a perspective of Strategic Human Resource Management and be able to distinguish the strategic approach to human resources from the traditional functional approach.
CO2:	To align the HR strategy with overall corporate strategy and to apply functional strategies of HR.
CO3:	To develop a theoretical base through existing research in the domain of SHRM and its practice.
CO4:	To link HR with firm performance and evaluate HR effort.
CO5:	To provide an overview of contemporary issues related to SHRM and its unfolding areas in future.
Paper 19:	MCEC07: INDUSTRIAL RELATIONS AND COMPENSATION LAWS
CO1:	To understand facets of interactions between the employer and the employees and the resultant disputes.
CO2:	To imbibe how to interact, negotiate and transact with Trade Unions balancing and improving the relations between the employer and the employees.

Paper No:	Paper Name
CO3:	To acquaint with the basic legal framework envisaged under the statutes for compensation and welfare of employees in different modes.
CO4:	To design and understand the Tax structure by the principals involved and premise of the grant of bonus, wages, and minimum wages to workers.
CO5:	To provide the insights about reforms in industrial relations in India and also providing knowledge about the latest amendments in compensation laws in India.
CO6:	To comprehend various pay structures and their designing in context of statutes of India.
Paper 20:	MCEC08: HUMAN RESOURCE ANALYTICS
CO1:	To understand role of analytics in Human Resource Management.
CO2:	To develop knowledge about HR Metrics and types of analytics in HR
CO3:	To critically analyze the HR effectiveness and its impact on employee life cycle & experience
CO4:	To enable students to analyze data driven insights out of HR analytics
CO5:	To help in implementation of predictive modelling and dashboards in HR
Paper 21:	MCEC09: SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT
CO1:	Understand the environment of investment and risk return framework.
CO2:	Analyse bonds in terms of valuation, yields and risks as well as build up immunized bond portfolio.
CO3:	Analyse equity shares using different approaches and models.
CO4:	Construct, analyze, select and evaluate portfolios along with a deep understanding of Capital market theory and associated models.
CO5:	Understand and analyse futures and options, use various options trading strategies and critically examine various innovations in derivatives market.
Paper 22:	MCEC10: FINANCIAL INSTITUTIONS AND MARKETS
CO1:	Understand the working of financial institutions and markets both individually and as an interlinked system.
CO2:	Understand the factors affecting interest rates and yield curve and the importance of change in interest rates for all constituents of the financial system
CO3:	Understand the organization, role, functioning and need for regulation of different types of financial markets and the implications of the same on society.
CO4:	Understand the organization, role, functioning and need for regulation of different types of non-depository institutions like mutual funds, pension funds, insurance, venture capital, private equity and hedge funds and the implications of the same on society.
CO5:	Critically analyze the pivotal role of banking in a financial system and the reasons for it being among the most tightly regulated industries in the world.
CO6:	Understand the impediments to financial inclusion and critically evaluate different ways of developing sustainable financial inclusion. Also critically analyse the working of the micro finance industry.
Paper 23:	MCEC11: INTERNATIONAL FINANCIAL SYSTEM
CO1:	Understand the relevance and implications of global imbalances.
CO2:	Understand the factors affecting exchange rates and the inter linkages among them.
CO3:	Critically analyze the evolution of the international monetary system both in terms of historical construct and its implications for the contemporary system.
CO4:	Understand the evolution and spread of international financial markets and the implications of globalized finance.
CO5:	Understand international banking and its consequences for the international financial system.

Paper No:	Paper Name
CO6:	Understand the causes and consequences of financial crises in both developing and developed countries, the similarities and differences between the crises and implications of different ways of handling the crisis.
Paper 24:	MCEC12: INTERNATIONAL FINANCIAL MANAGEMENT
CO1:	To understand the basic concepts of Multinational firms, environment of international financial management and foreign exchange market;
CO2:	To understand financial viability of capital expenditure plans and risk in financial decision making;
CO3:	To analyse issues related to various finance functions of MNCs;
CO4:	To understand translation, transaction, and economic exposure to exchange rate changes;
CO5:	To understand portfolio management techniques and its risk.
Paper 25:	MCEC13: ADVERTISING AND SALES MANAGEMENT
CO1:	To know the basics of marketing communication and the processes.
CO2:	To develop an understanding of strategic and tactical level decisions involved in development of an advertisement and their application
CO3:	To know about possible arrangements for organizing and evaluating advertising efforts
CO4:	To comprehend the ethical issues and social aspects of advertising.
CO5:	To understand the process involved in personnel selling, its management and its implications for relationship development.
CO6:	To explain the decisions involved in planning and organizing the sales efforts.
CO7:	To explain the decisions involved in salesforce management and the related issues
Paper 26:	MCEC14: INTERNATIONAL MARKETING MANAGEMENT
CO1:	Describe concept and nature of international marketing, international marketing environment and its components, understand the process of international market segmentation, selection and positioning, and critically assess the suitability of different modes of entry into international markets.
CO2:	Understand decisions related to international product planning and pricing.
CO3:	Explain methods for promoting a product in foreign markets and understand issues involved with designing of international promotion strategy.
CO4:	Describe decisions related to international channel and physical distribution strategies.
CO5:	Identify and describe emerging trends and issues in international marketing.
Paper 27:	MCEC15: CONSUMER BEHAVIOUR
CO1:	To understand consumer behaviour and its relationship with marketing concepts;
CO2:	To understand the process of consumer decision making and its application;
CO3:	To describe the underlying variables resulting into differences in consumer decision making;
CO4:	To understand the attitude-behaviour relationship and its related models;
CO5:	To know the socio-cultural factors affecting consumer decision making.
Paper 28:	MCEC16: SUPPLY CHAIN MANAGEMENT AND LOGISTICS
CO1:	Describing fundamental supply chain management and logistics concepts at macro and micro levels.
CO2:	Understanding the role of Relationship Marketing in SCM
CO3:	Understand the foundational role of logistics as it relates to procurement, transportation, and warehousing and inventory.
CO4:	Develop an understanding of Performance Measurement, Supply Chain Metrics (KPIs), Balanced Score Card Approach and Benchmarking.

Paper No:	Paper Name
CO5:	Analyzing the importance of the third party and fourth party logistic outsourcing. Develop an understanding of the Technology in logistics and Green Supply Chain Management.
Paper 29:	MCEC17: INDIA'S FOREIGN TRADE AND INVESTMENT
CO1:	To make the students understand India's position in the international paradigm of business and trade.
CO2:	To equip the students to critically evaluate the India's foreign trade policy and its economic relations.
CO3:	To make students realize the role of Indian government in promoting India's foreign trade.
CO4:	To develop the skills among students to anticipate various regulatory and legal aspects related to India's foreign trade.
Paper 30:	MCEC18: EXPORT MARKETING
CO1:	Envisage export marketing challenges and opportunities and developing an export marketing strategy.
CO2:	Understand foreign consumer behavior and prepare export market plan.
CO3:	Understand the product and pricing decisions for export marketing and describe methods of export pricing.
CO4:	Explore the foreign markets and locate foreign customers.
CO5:	Describe export documentation, cargo insurance and manage export operations .
CO6:	Understand the role of export marketing facilitators for in foreign trade.
Paper 31:	MCEC19: EXIM PROCEDURES AND DOCUMENTATION
CO1:	Appreciate the role of documentation in international trade.
CO2:	Assess the importance of terms of contract from an international perspective.
CO3:	Apply the concepts learned in terms of delivery and international trade pricing to actual transactions.
CO4:	Evaluate the different methods of payments used in international trade.
CO5:	Identify the frauds prevalent during international trade exchanges.
CO6:	Understand the role of commercial and regulatory documents.
Paper 32:	MCEC20: INTERNATIONAL TRADE LOGISTICS
CO1:	Appreciate the importance of logistics in international trade
CO2:	Understand the concept of marketing logistics.
CO3:	Assess the modes of transportation and their benefits, and the importance of ocean transport
CO4:	Understand the multimodal transport system
CO5:	Be apprised of the duties/obligation/responsibilities associated with the multimodal transport system
CO6:	Understand the cargo clearance procedure and formalities
Paper 33:	MCEC21: CORPORATE LAWS: CASES AND APPLICATIONS
CO1:	To understand the regulatory aspects and the broader procedural aspects involved in different types of companies covering the Companies Act 2013 and Rules there under.
CO2:	To imbibe the legal and procedural aspects relating to company board, company meetings and distribution of dividend.
CO3:	To analyse and apprehend the provisions of Companies Act 2013 regarding the concepts, reasons and modes of winding up.
CO4:	To synthesis company processes, meetings and decisions with the implications of judicial pronouncements.
CO5:	To equip with framework provided for safe investments and companies surveillance by SEBI

Paper No:	Paper Name
CO6:	To comprehend and evaluate working of depositories, their functions, duties and obligations including participants therein.
Paper 34:	MCEC22: INDUSTRIAL LAWS: CASES AND IMPLEMENTATION
CO1:	To understand the regulatory aspects and the broader procedural aspects involved in pensions and provident fund processes.
CO2:	To acquaint the various compensatory benefits available to workers under state insurance act and understand the administration processes involved in the same.
CO3:	To comprehend and analyse the working of pension, provident fund, state insurance or compliance departments of factories.
CO4:	To judge the actual organisational situations in context of industrial disputes and build synthesis via case-based learning and handle industrial disputes with detailed knowledge of actual organisational scenarios.
CO5:	To imbibe company processes with the implications of judicial pronouncements with respect to social security of workers via payment of gratuity.
CO6:	To familiarise with the rights and liabilities of trade unions in a factory and also making them aware of real life examples through judicial pronouncements.
CO7:	To apprise the compensatory benefits available in case of employment injury in accordance with Indian statutes.
Paper 35:	MCEC23: PRINCIPLES AND PRACTICE OF TAXATION
CO1:	To understand the meaning and scope of tax policy and types of taxes.
CO2:	To analyse the significance and determinants of tax-GDP ratio and understand other concepts central to taxation policy such as tax effort, tax equity and tax incidence.
CO3:	To appreciate the significance and application of buoyancy and elasticity of tax revenue.
CO4:	To become aware of the dynamics of international taxation and methods adopted by countries to alleviate international double taxation.
CO5:	To examine the causes of tax evasion and tax avoidance along with methods adopted by countries to curb tax evasion and avoidance.
CO6:	To assess the rationale, benefits and costs of various kinds of tax incentives offered by governments.
CO7:	To understand the Constitutional provisions pertaining to taxes in India.
Paper 36:	MCEC24: CORPORATE TAX STRUCTURE AND PLANNING
CO1:	Compute tax liability of a company
CO2:	Consider tax implications while taking business decisions
CO3:	Assess impact of taxation on trade off of financial decisions
CO4:	Independently undertake corporate tax planning.
Paper 37:	MCEC25: BANKING PRODUCTS AND PRACTICE
CO1:	Understand the evolution and current state of the Indian banking industry.
CO2:	Understand the different services and products offered by banks and the challenges associated with them.
CO3:	Understand the regulatory structure within which the banking system operates.
CO4:	Understand and analyse the different risks faced by banks and the risk management mechanism.
CO5:	Analyse the major banking scams in India and the world.
Paper 38:	MCEC26: INSURANCE PRODUCTS AND PRACTICE
CO1:	Appreciate the role of Insurance in Risk Management.
CO2:	Comprehend the regulatory environment of insurance.
CO3:	Understand the basic considerations that drive the operation of insurance.

Paper No:	Paper Name
CO4:	Determine the various forms of insurance that can arise in practice.
CO5:	Develop products for life, general and health insurance.
Paper 39:	COMOE01: ENTREPRENEURSHIP AND NEW VENTURE PLANNING
CO1:	To be familiarised with the fundamentals of entrepreneurship and its role in economic development and to motivate them towards entrepreneurial activities.
CO2:	To understand the concept of entrepreneurial leadership and stimulate them to think innovative as entrepreneurs.
CO3:	To write effective business plans for establishing and managing any business venture.
CO4:	To know how to skills among students to raise the funding for the business from different sources for a startup venture.
CO5:	To form a business entity in the light of the legal and regulatory framework in India.
Paper 40:	COMOE02: LEGAL ENVIRONMENT OF BUSINESS
CO1:	Create premise and clear understanding for legal aspects of transfer of property.
CO2:	Comprehend and utilize laws relating to Societies and Trusts for start-ups and entrepreneurial ventures, independently.
CO3:	Comprehend and utilize laws relating to Intellectual Property, Patents, Copyright, Trademark etc.
CO4:	Provide comprehensive knowledge about competition and consumer protection, establishment and functioning of trusts and society form of business.
CO5:	Learn about the legitimate rights and obligations under The Right to Information Act.
CO6:	Know about environmental laws.
Paper 41:	COMOE05: LIFE SKILLS AND COMMUNICATION
CO1:	To understand the meaning and grand narrative of life.
CO2:	To learn to leverage psychological capital.
CO3:	To understand the role of society and technology in life.
CO4:	To understanding nuances of communication.
CO5:	To learn the meaning of work.
Paper 42:	COMOE06: INDIAN ETHOS AND LEADERSHIP
CO1:	Know the relevance of Indian Ethos and management lessons from scriptures.
CO2:	Understand ethical codes and value system in the work culture.
CO3:	Know the approaches to leadership through Indian Traditions.
CO4:	Understand different approaches of leadership from India.
CO5:	Know contemporary Indian leadership practices as followed by leaders in modern organizations.
Paper 43:	COMOE07: FINANCIAL MODELING USING EXCEL
CO1:	Understand the foundations of financial modeling using spreadsheets.
CO2:	Build financial models for business analysis.
CO3:	Build financial models for forecasting and to make projected financial statements.
CO4:	Apply modeling tools and techniques for valuation.
CO5:	Use financial models for decisions in uncertainty.