



## 2019-2020

Name of the Department/Society: **180 Degrees Consulting**

Name of the Event **7: Consulting Bootcamp**

Date of the Event: 19/04/2020

A bootcamp was conducted on consulting by Mr Pavan Sathiraju and Mr Akshat Shrivastava – founders of Cases over Coffee. Topics that were covered:

1. Data in consulting
2. Project Management
3. CV required for consulting placement

The screenshot shows a Zoom meeting interface. On the left, a Google Sheet is displayed with the following data:

Business	Number of Units Sold / month	Price	Commission (%)	Commission (Rs.)
	1	30,00,000	4.0%	
	12	22,00,000	4.0%	
	1	20,00,000	4.0%	
	10	12,00,000	3.0%	
	50	10,00,000	3.0%	
	50	7,00,000	2.5%	

Below this table, there is another table with columns for 'Year - 1', 'Year - 2', 'Year - 3', and 'Year - 4'. The 'Year - 2' column contains '10%' and '10%' in two rows. The 'Year - 3' column contains '10%' in one row. The 'Year - 4' column contains '10%' in one row. The rest of the cells in this table are green.

On the right side of the Zoom window, there is a list of participants:

- Sarthak Garg
- Vibhansh Kushwah
- Nehmat Preet
- Mehak Garg
- Simran Nangia

The Zoom window also shows a search bar at the top right with '2/3' next to it, and a toolbar at the bottom with various icons and a zoom level of 130%.



STATEMENT PERIOD)	CASH FLOW STATEMENT (PERIOD / INDIRECT)	BALANCE SHEET (POINT/AS ON DATE/ CUMULATIVE)
Profit	CHANGE IN CASH	CASH
EXPENSE	CHANGE IN CURRENT ASSETS	CURRENT ASSETS
DEBT	CHANGE IN DEBT	DEBT
EQUITY	CHANGE IN EQUITY CAPITAL	EQUITY CAPITAL
	CASH FLOW FROM OPERATIONS (1)	TOTAL ASSETS
	CHANGE IN FIXED ASSETS, GROSS	FIXED ASSETS, GROSS
	CASH FLOW FROM INVESTING (2)	ACCUMULATED DEP
		FIXED ASSETS, NET
	CHANGE IN DEBT	TOTAL ASSETS
	CHANGE IN EQUITY CAPITAL	CURRENT LIA
	CASH FLOW FROM FINANCING (3)	DEBT
		EQUITY CAPITAL
		RETAINED PROFIT
	NET CHANGE IN CASH (1) + (2) + (3)	TOTAL LIA AND SHAREHOLDER EQUITY
	CASH BEGIN	ASSETS = LIABILITY + EQUITY
	CASH END	