

हंसराज महाविद्यालय

दिल्ली विश्वविद्यालय

महात्मा हंसराज मार्ग,

मलकागंज, दिल्ली - 110007

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HANSRAJ COLLEGE

UNIVERSITY OF DELHI

Mahatma Hansraj Marg

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2024-2025

Name of the Event: COC Network 4.0

Organised by: Cases Over Coffee, Hansraj

Date of the Event: 3rd, 5th, 8th, 12th, and 15th April

Duration/Event Timing: 1 hour (each session)

Venue of the Event: Virtual (Google Meet)

Name of Coordinator(s): Shreya Malhotra

Name of Convener: Dr. Anurag Kakkar

Event Description (About 250 Words)

COC Network 4.0, organised by Cases Over Coffee, Hansraj, was conceptualised as a structured, multi-stage engagement model aimed at systematically building undergraduate students' consulting readiness. The programme commenced with a preliminary quiz-based selection process, through which a selectively curated cohort of 40–50 high-potential participants was identified, ensuring a focused and academically rigorous learning environment.

The initiative followed a progressive learning framework, beginning with foundational exposure to consulting interviews and profitability analysis. Participants were then integrated into a collaborative learning structure through the allocation of case buddies, enabling peer-based problem solving and accountability. As the programme advanced, expert-led sessions on guesstimates, market entry, and market growth were conducted, with participants applying concepts through structured case submissions aligned with each learning module.

Participant engagement, analytical depth, and consistency were monitored across stages, allowing for merit-based shortlisting into advanced discussion-based evaluations. The final phase provided select participants with exclusive one-on-one interview interactions with a specialised panel, simulating real consulting recruitment environments.

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Overall, program reinforced Cases Over Coffee's commitment to peer-driven, industry-oriented learning, while creating a credible platform for students to engage deeply with the consulting ecosystem and build long-term professional competence.

Event Poster:

Rev up your Case Prep

COC NETWORK

4.0

THE PASS TO YOUR DREAM PLACEMENT!

FIRST ROUND DEADLINE:
27th March, 2025

REGISTER NOW!

Eligibility: Batch of 2025, 26/27

Scan Here

In Case of any queries, Contact:
Vedika: +91 93543 05759
Prithvi: +91 96459 46798

coc_hansraj

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Proofs:



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The screenshot shows a Zoom meeting interface. The main window displays a presentation slide with the following content:

- 1 Understand the Objective
- Ask Questions
 - Understand the client well – **company, products, channels, financial status, etc.**
 - What is the overall objective? (Target Metric)
 - What all aspects of the decision for market entry are open?
 - Core decision -> geography -> product -> place in value chain -> implementation

The slide also features a 'Stop sharing' button and a search icon. The Zoom interface includes a top bar with 'Vasudev Grover (Presenting)', a right sidebar with video thumbnails for Vasudev Grover, Lakshya Garg, and Vedika Agrawal, and a bottom toolbar with various controls like mute, video, chat, and share.

Attach Attendance Sheet:

1. Akash M S
2. Akshika Azad
3. Angel Anand
4. Ankita Sorte
5. Anurag Lakhera
6. Archit Mittal
7. Ashutosh Tomar
8. Bharat Aggarwal
9. Daivik R Aradhya
10. Deepanjali Singh
11. Devansh Gupta
12. Harshita Harkar
13. Hima Bindu
14. Himanshi Batra
15. Hiya Tolani
16. Janvi
17. Jishnu Ghosh

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18. Karan Kumar Gupta
19. Khushi Garg
20. Khyati Malik
21. Kirti Tater
22. Kushagra Agrawal
23. Manya Chugh
24. Mehul Lakhota
25. Palak Agrawal
26. Pranita Potghan
27. Prisha Kanodia
28. Priyanka Das
29. Reshav
30. Rishabh Jain
31. Riya Rathi
32. Samarth Agarwal
33. Sanya Chhabra
34. Sathaiyan
35. Saurabh Kumar
36. Shivam
37. Shivansh Singh
38. Shruti Jaiswal
39. Shruti Patel
40. Shruti Sachdeva
41. Shubham Sah
42. Siddhii Chugh
43. Sneha Khemka
44. Sunil Kumar Mehta
45. Tejas Shriramwar
46. Vandyia Agrawal
47. Vidhi