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दिल्ली विश्वविद्यालय

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2025-26

Name of the Event: National Incubation Summit 2025

Organised by: Mahatma Hansraj Centre for Innovation, Incubation & Entrepreneurship (MHCIE)

Date of the Event: 10th October 2025

Duration/Event Timing: 1PM – 3PM

Venue of the Event: Old Seminar Hall, C Block

Name of Coordinator(s):

Puspit Jain- Bcom Hons

Siddharth Pali- Bcom Hons

Yash Vardhan - Bcom Hons

Yash Gupta- Bcom Hons

Yash Tyagi - Bsc Physics Hons

Manya Singhal - Bsc Life sciences

Name of Convener: Ms. Madhavi Moni

Event Description:

The panel discussion titled “From Fuelling Startup Growth to Scaling Corporate-Startup Partnerships” was organized by **The Mahatma Hansraj Centre for Innovation, Incubation and Entrepreneurship (MHCIE)** in collaboration with **The Entrepreneurial Cell of Hansraj College**. The session brought together accomplished founders, investors, and industry experts to explore how India’s startup

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ecosystem is redefining innovation through collaboration, data-driven strategy, and sustainable growth. The event aimed to provide students with real-world insights into building, scaling, and sustaining entrepreneurial ventures in today's dynamic business landscape.

The discussion was moderated by **Mr. Yash Tyagi**, Director of Incubation at MHCIIE, who initiated the dialogue by emphasizing India's growing startup momentum and the role of incubators as catalysts of a unified innovation rhythm. The panel comprised **Mr. Atul Chawla Sir (CA & Founder of ACA Venture Partners)**, **Mr. Alok Ranjan Sir (Founder of Gaon, Ex Pine Labs and NDTV)**, and **Mr. Abhay Raj Sir (Co-Founder of Mobyshare, Ex Volvo India, Tata and Honda)**—each bringing rich experience and unique perspectives from their entrepreneurial journeys.

Addressing the first question on the “**current buzzword**” of the startup ecosystem, **Mr. Atul** described buzzwords as mere myths, emphasizing that the real differentiator lies in the founding partners a startup chooses. He recounted his own transition from chartered accountancy to venture investing, crediting his MBF program for reshaping his vision. **Mr. Alok** offered a **contrarian view**—calling **product-market fit** an overused phrase—and urged young founders to embrace hit and trial and learn by doing. **Mr. Abhay** spotlighted artificial intelligence as today's defining force, explaining the “**data paradox**” where startups need vast data to build AI yet lack it when beginning.

When asked for **three takeaways** for aspiring entrepreneurs, **Mr. Alok** stressed ideating from **lived experiences** and allowing **ideas to evolve**, citing Zomato's and Wipro's pivots. **Mr. Abhay** encouraged travelling and observation to **discover unmet needs**, remarking that every founder must “**find their five Pandavas.**” **Mr. Atul** proposed a clear **three-step method**—define the problem, document the idea, and evaluate its fundability—reminding students to act as **growth partners** of their own ventures.

In the **final segment** on building a responsible innovation ecosystem, **Mr. Atul** urged greater administrative participation, **Mr. Alok** advocated inter-campus collaboration to

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avoid fragmented efforts, and **Mr. Abhay** inspired students to “knock every door” and expand networks fearlessly.

The discussion concluded with **Mr. Atul's** resonant message: “**Passion drives everything**” The session left the audience inspired to innovate boldly, collaborate meaningfully, and build the next wave of India's entrepreneurial success.

Five Geo-tagged Pictures:



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