

**DEPARTMENT OF COMMERCE
HANSRAJ COLLEGE**

University of Delhi
NAAC Grade A++ with CGPA 3.71
Mahatma Hansraj Marg, Malka Ganj



*in association with GWERP announces an Add-On Course under
Student Learning Centre, IQAC Hansraj College*

SKILLS TO SUCCEED AT PLACEMENTS SLC-29

***A 32 HOUR COMPETENCY
DEVELOPMENT PROGRAM***

STUDENT COORDINATORS
MEENAL SRIVASTAVA
SAKET MALHOTRA

COURSE COORDINATOR
DR. RITIKA GROVER
MR. KHEM CHAND

TEACHER-IN-CHARGE
DR. BEAUTY DASH
DEPARTMENT OF COMMERCE

COURSE CONVENOR
DR. POOJA ARORA
STUDENT LEARNING CENTRE

PATRON
PROF. (DR.) RAMA
PRINCIPAL

FOR ANY QUERIES, YOU MAY CONTACT DR. RITIKA GROVER AT +91-9910798482 OR HRC.SLC.29@GMAIL.COM

ABOUT COLLEGE



Hansraj College is one of the largest constituent colleges of the University of Delhi. The college was founded by the D.A.V. College Managing Committee on 26th July, 1948 in the sacred memories of Maharshi Dayanand Saraswati and Mahatma Hansraj who spent their magnificent lives emphasizing the importance of knowledge. It is one of the leading lights in the D.A.V. family of over 700 institutions. Hansraj College is a premier institution dedicated to teaching and research. It has highly qualified academicians who impart education in Science, Commerce, and Arts at undergraduate and graduate levels to more than 5000 students. The college has consistently demonstrated outstanding performance in academics, sports, and extracurricular activities. The college has completed 77 years in the realm of imparting higher education. It has made significant and unparalleled contributions in terms of producing scholars, bureaucrats, intellectuals, and sportsperson serving in different domains not only in our own country but even at international levels.

ABOUT COURSE

STSP is a 32 Hour Course to impart Techniques to Ace Corporate Job Screenings such as Personal Interviews, Group Discussions, Guesstimates, Case Studies.

Its an Action Learning program aimed towards Fast Paced Injection of methodologies to upskill for Placement Screenings.

There are 3 Learning Phases:

1st: Pre-Training Online Learning Dissemination by Quizzes (2-3 days); 2nd: 4 Days Intense Course (32 hours); 3rd: Post Class Videos by students

The Course focusses on 3-Cs of:

1st C: Content Generation Skills

2nd C: Communication Mellifluousness

3rd C: Class & Confidence

Through its inspirational demonstrative approach, STSP has helped lacs of students in securing Placements in Finance, Consulting, HR & Marketing.

ABOUT THE TRAINER



GAGAN SINGH

Gagandeep Singh Arora ('Gagan') is a Corporate Thought Leader; a Training Expert on themes of Leadership, Communication, Recruitment & Personality Development. Gagan is the founder of GWEPP, which provides Training to College students to ace Placement Screenings; & to CXOs on Leadership Strategies. With a Leadership experience of over 28 years across MNCs such as Mitsubishi, Nippon Group & Metal One-across Tokyo, Hong Kong, Singapore; Gagan's trained 1 lac+ professionals, conducted over 1million Interviews / GDs. Gagan's an MBA from IIM-Ahmedabad (1995-97), & B.E. (Hons) from DCE (91-95).



DELIVERABLES



Motivational Lectures



Videos



Activities/ Exercises



Mock Interviews / GDs



Speeches



Assessments



Certification

REGISTRATION DETAILS



Registration Form Link:

[CLICK HERE](https://forms.gle/2u8g7SXS9w7kunAY8)

<https://forms.gle/2u8g7SXS9w7kunAY8>

Note: Please keep screenshot (pdf/png/jpeg) as payment proof before filling this form.

Registration Fee:

₹50 (Non-refundable)

LAST DATE FOR REGISTRATION - 15th March, 2025

Course Fees: ₹3000



UPI ID: 126024884019888@cnrb

Course Fees to be paid after receiving Confirmation email.

Participants will be given 3-4 days after receiving of the Confirmation Mail to pay the course fees.

CERTIFICATION & ASSESSMENT

- Certificates of Participation to be awarded on successful completion of Course.
- Attendance for 80% of the sessions is mandatory for successful completion.
- Assessment criterion shall be 70% of the total marks.

MODE OF DELIVERY: HYBRID

WHO CAN ENROLL?

Any Student affiliated to any Course/
College/ University may join

DETAILED SCHEDULE

DAY	SESSION	TOPICS	ACTIVITY	LEARNING OBJECTIVES
PHASE# 1 (PREPARATION & PROFILING, GROUP DISCUSSION & TECHNIQUE OF FLUENT ORATION)				
DAY 1	S1	How To Prepare for an Organization JD	Sample JD Based Quiz & Video Quiz	** Use the PEARLS Framework to Align with the Organizational Role
	S2	Recruiter Expectation from Candidate	On Stage Interview Answer Contest	** ACE Framework to emphasis ID based competencies
	S3	Fundamentals of GROUP DISCUSSIONS	Fundamentals of GROUP DISCUSSIONS	** 5 Mother Rules to ace a Group Discussion (5 LR Criterias)
	S4	Initiation Approach at GROUP DISCUSSIONS	Role Plays on GD Opening situation	** 6 Ways to Become an Initiator at a Group Discussion

DETAILED SCHEDULE

DAY	SESSION	TOPICS	ACTIVITY	LEARNING OBJECTIVES
PHASE# 1 (PREPARATION & PROFILING, GROUP DISCUSSION & TECHNIQUE OF FLUENT ORATION)				
DAY 2	S5	Speaking on UNFAMILIAR TOPICS	GOBACHACLE Game	** Using Harmonizer Strategy to present Balanced Mediating Roles in GDs
	S6	Extemporaneous Oration	ITCC Game	** Ability to speak for 60 seconds with Fluency, Structure to Summarize a GD
	S7	GROUP DISCUSSION#2 (BULLY G.D.)	2 Mock GDs	** How To Interrupt & make your presence felt in a BULLY GD
	S8	GROUP DISCUSSIONS (Body Language)	2 Mock GDs	** Body Language & Non Verbal Communication Rules in GD

DETAILED SCHEDULE

DAY	SESSION	TOPICS	ACTIVITY	LEARNING OBJECTIVES
PHASE#2 (INTERVIEWS, RESUME WRITING , GUESSTIMATES, CASE STUDIES)				
DAY 3	S9	RESUME WRITING SKILLS	FACTOR Method of Resume writing	** Art of OPTIMISTIC PETALS Resume
	S10	RESUME WRITING SKILLS	Structuring Interview Answers	** PAK-CUE-ART Framework to Build Structured Approach in answer
	S11	Self Introduction	Tell Me Something about yourself	** 3 Aces approach to structure Self Introduction, & Principle of LEAD to impress
	S12	Art of Storytelling	STARR & AWESOME Story methods	** Questions on Success / Failure / Struggle / Experiences

DETAILED SCHEDULE

DAY	SESSION	TOPICS	ACTIVITY	LEARNING OBJECTIVES
PHASE#2 (INTERVIEWS, RESUME WRITING , GUESSTIMATES, CASE STUDIES)				
DAY 4	S13	Interview#2 (3rd C : Class & Confidence)	Non Verbal Communication	** MIRRORING Technique to Connect with the interviewer (Listening & EQ)
	S14	GUESSTIMATES # 1	VASCO Method to ace Guesstimates	** Capacity Estimation & Process Flow Guesstimates
	S15	GUESSTIMATES # 2	Elimination & Indexation Method	** Market Sizing & Forecasting
	S16	Case Study Interviews	QUEST Framework to solve cases	** Methods to Solve Operational , HR & Strategy Case Situation